



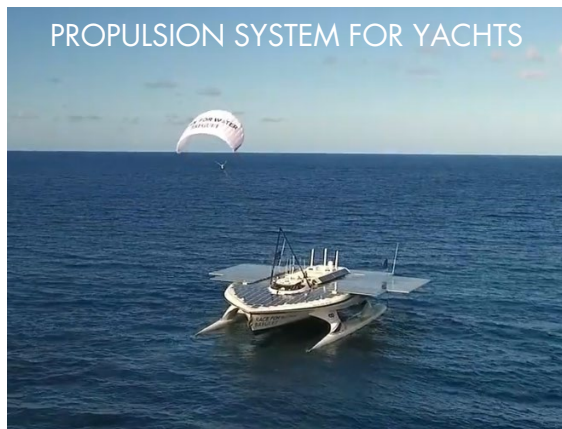
SKYSAILS POWER

REVOLUTIONARY AIRBORNE WIND ENERGY SYSTEM

STEPHAN WRAGE (CEO)
CONVERGENCES GREECE FORUM, ATHENS

IT'S ALL ABOUT KITES!

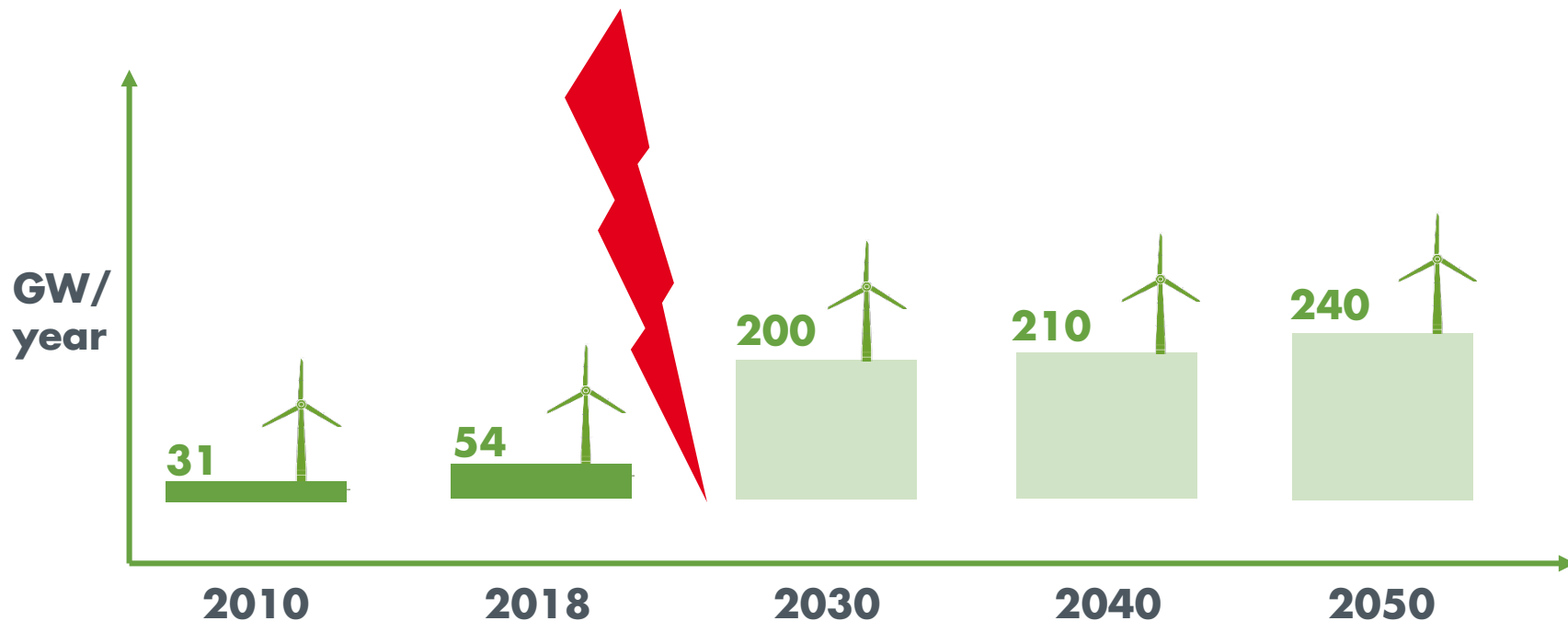
DEVELOPMENT OF KITE SYSTEMS UNTIL TODAY



- Founded in 2001
- Technology leader for automatic large scale kite systems up to 400 m²
- Technology investment to date > €75 Million
- 60 staff – motivated & committed
- Experience of kite operation in offshore conditions > 10y

NEW TECHNOLOGIES NECESSARY TO REALIZE GLOBAL ENERGY TRANSITION

Annual wind capacity additions required to achieve the global energy transition*



- Wind energy sector far behind schedule
 - Conventional wind energy technology unable to reach targets
- **Airborne Wind Energy can close the gap**

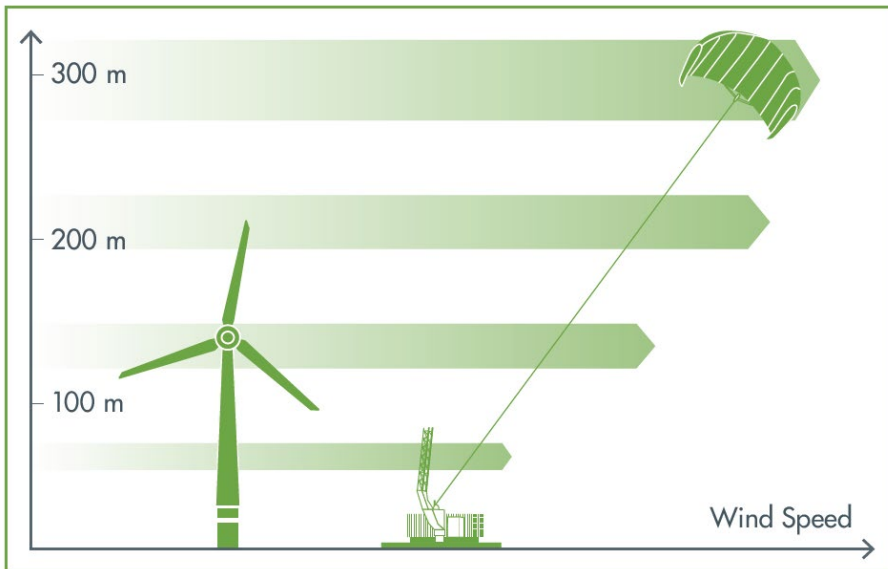
AIRBORNE WIND ENERGY (AWE)

HARNESSING STRONG HIGH ALTITUDE WINDS



Problem:

Conventional wind energy is limited due to site restrictions



Wind energy potential is influenced by the boundary layer and can be substantially higher above 200m

Solution:

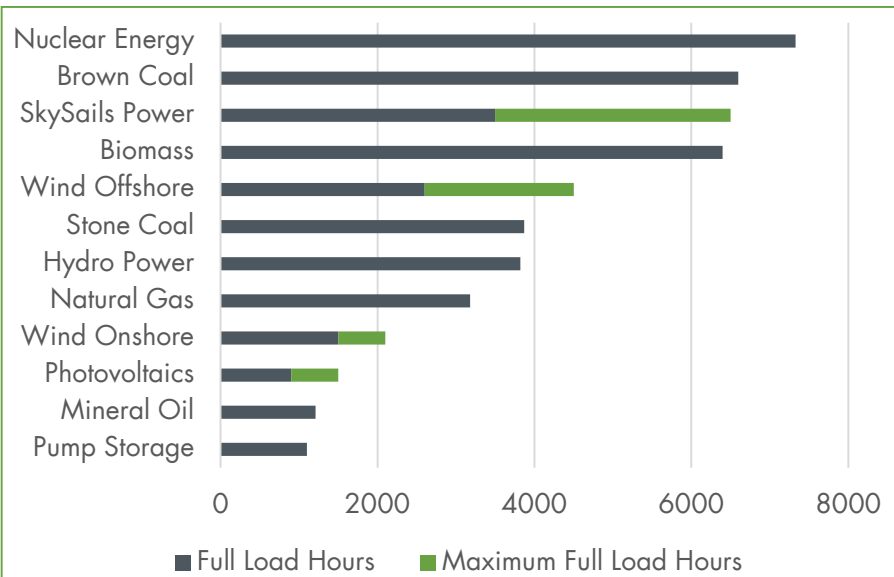
Harness strong high altitude winds with AWE

AIRBORNE WIND ENERGY (AWE) PROVIDE RELIABLE POWER



Problem:

Low availability of conventional renewable energies



Solution:

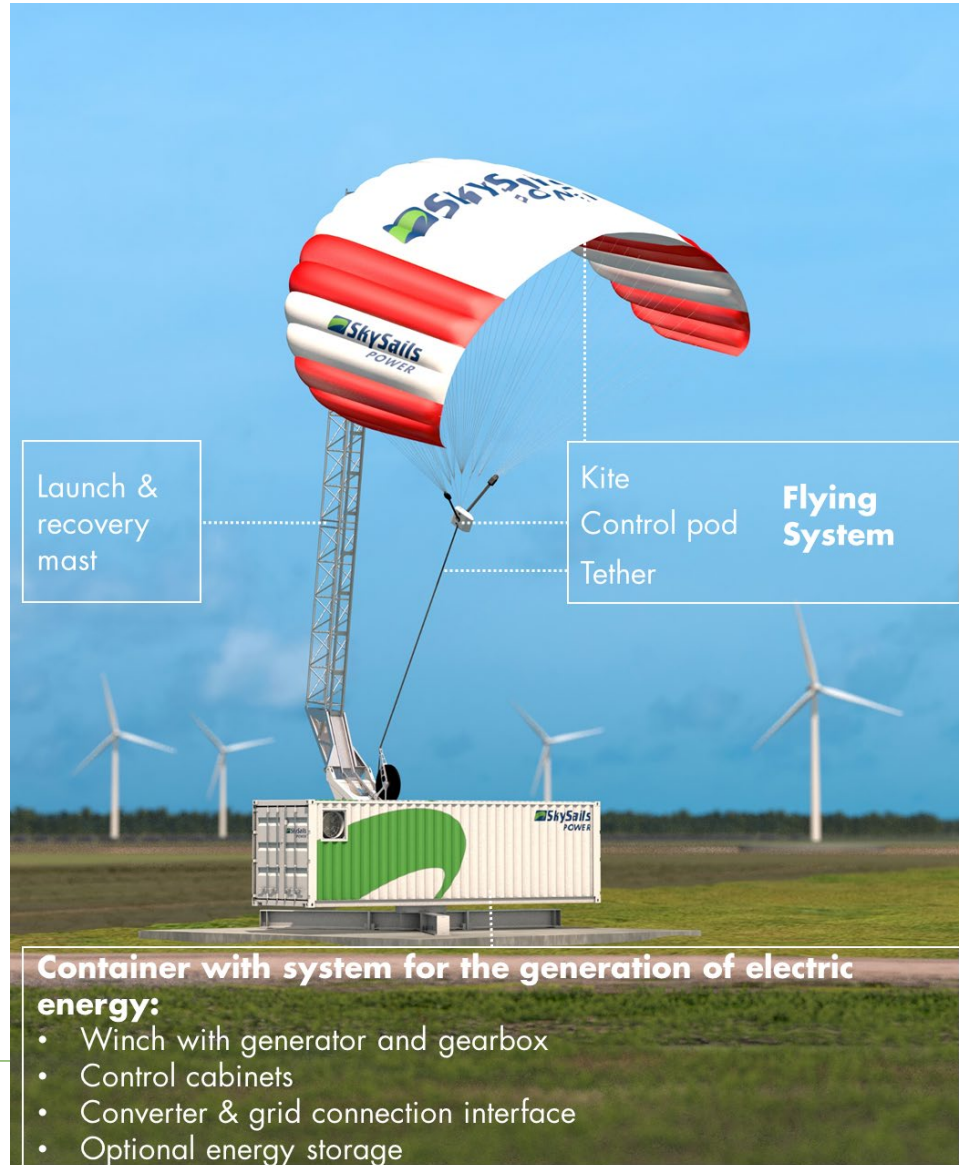
Kite-based AWE solutions provide reliable base load energy

Full load hours: Production (MWh) / installed capacity (MWh)

Source: BDEW (www.bdew.de), amendment: SkySails Power

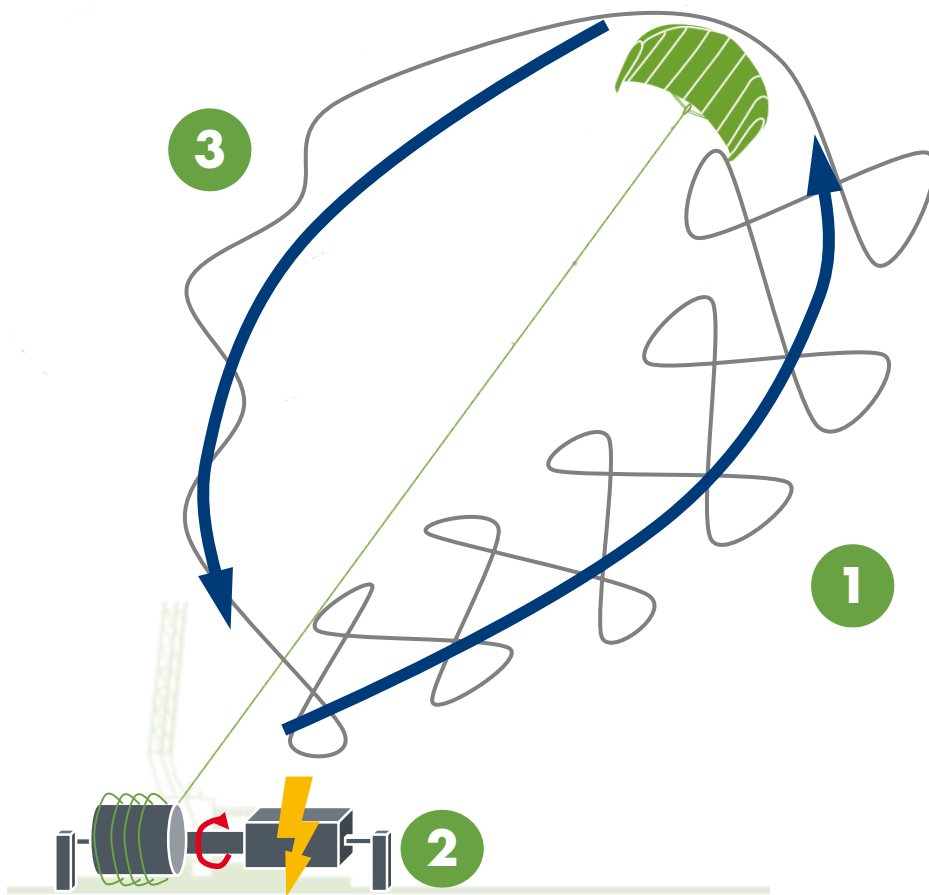
HOW IT WORKS

SYSTEM COMPONENTS



HOW IT WORKS

POWER CYCLE

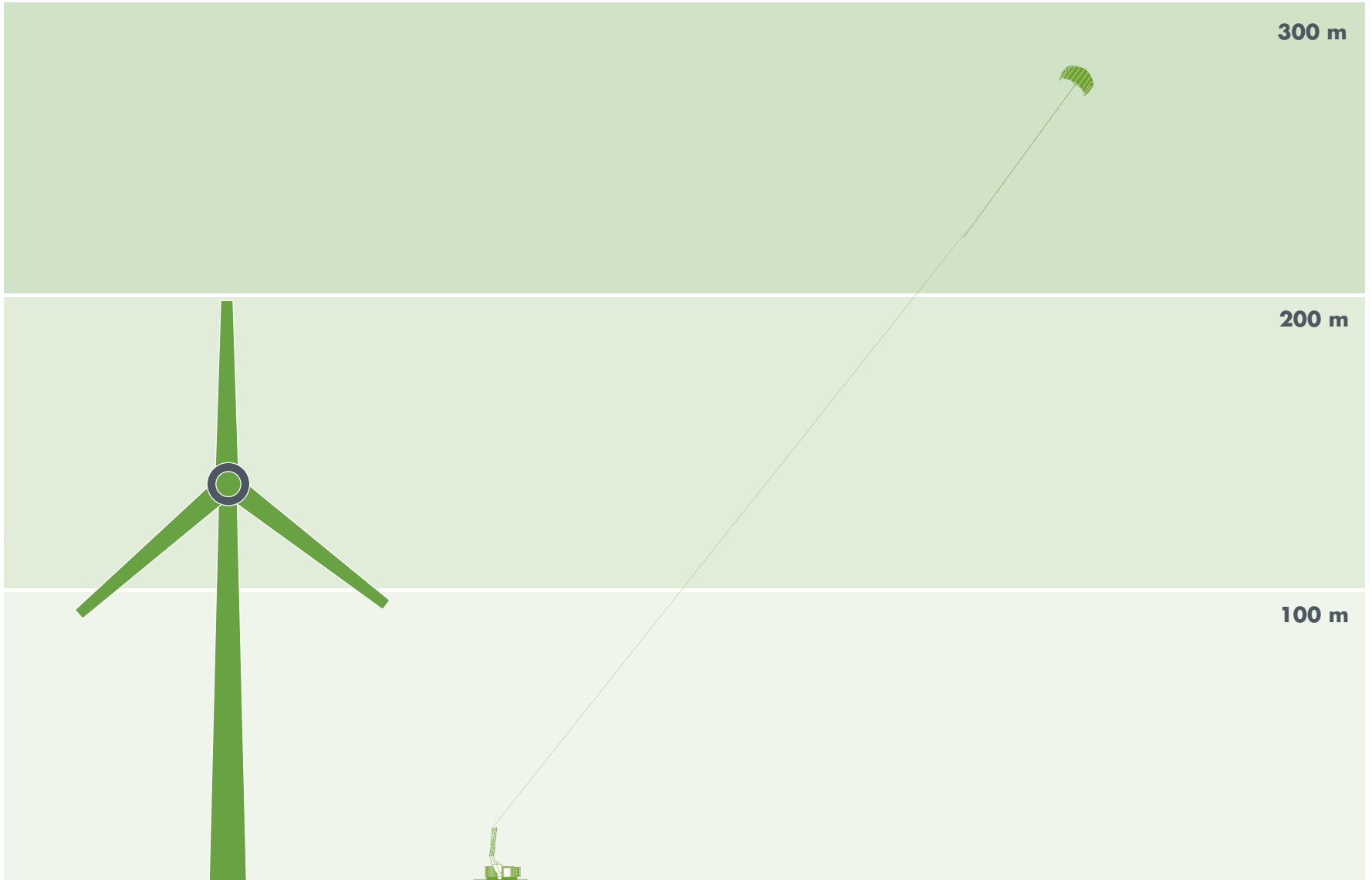


- 1 Work phase** - The kite pulls the rope from a winch
- 2 Power generation** - A generator inside the winch converts the rotatory power to electricity
- 3 Rewind phase** - The autopilot steers the kite into a neutral position – the generator now acts as a motor and retracts the rope, consuming only a fraction of the energy generated during the work phase

The excess energy is fed into the grid & the power cycle starts again

ENVIRONMENTAL INTEGRATION

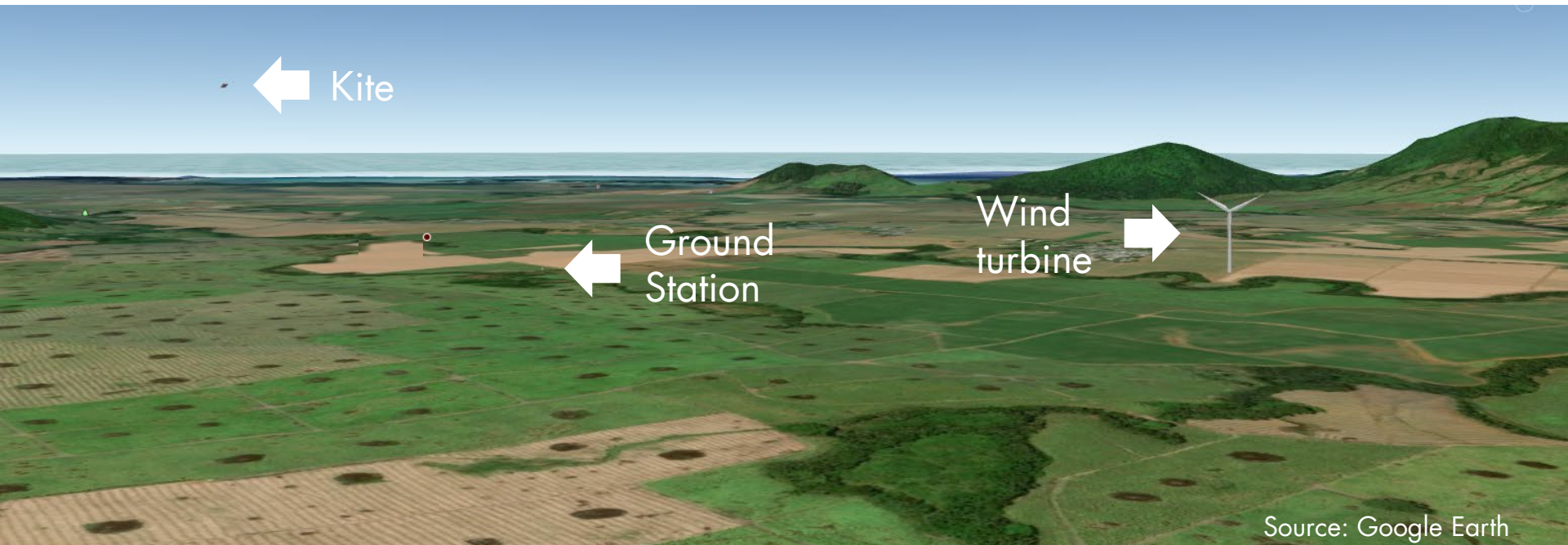
REDUCED VISUAL IMPACT



ENVIRONMENTAL INTEGRATION

REDUCED IMPACT

- No deep-foundation required
- Visual impact significantly reduced
- Reduced sound emissions
- Reduced shadow impact, no flicker effects

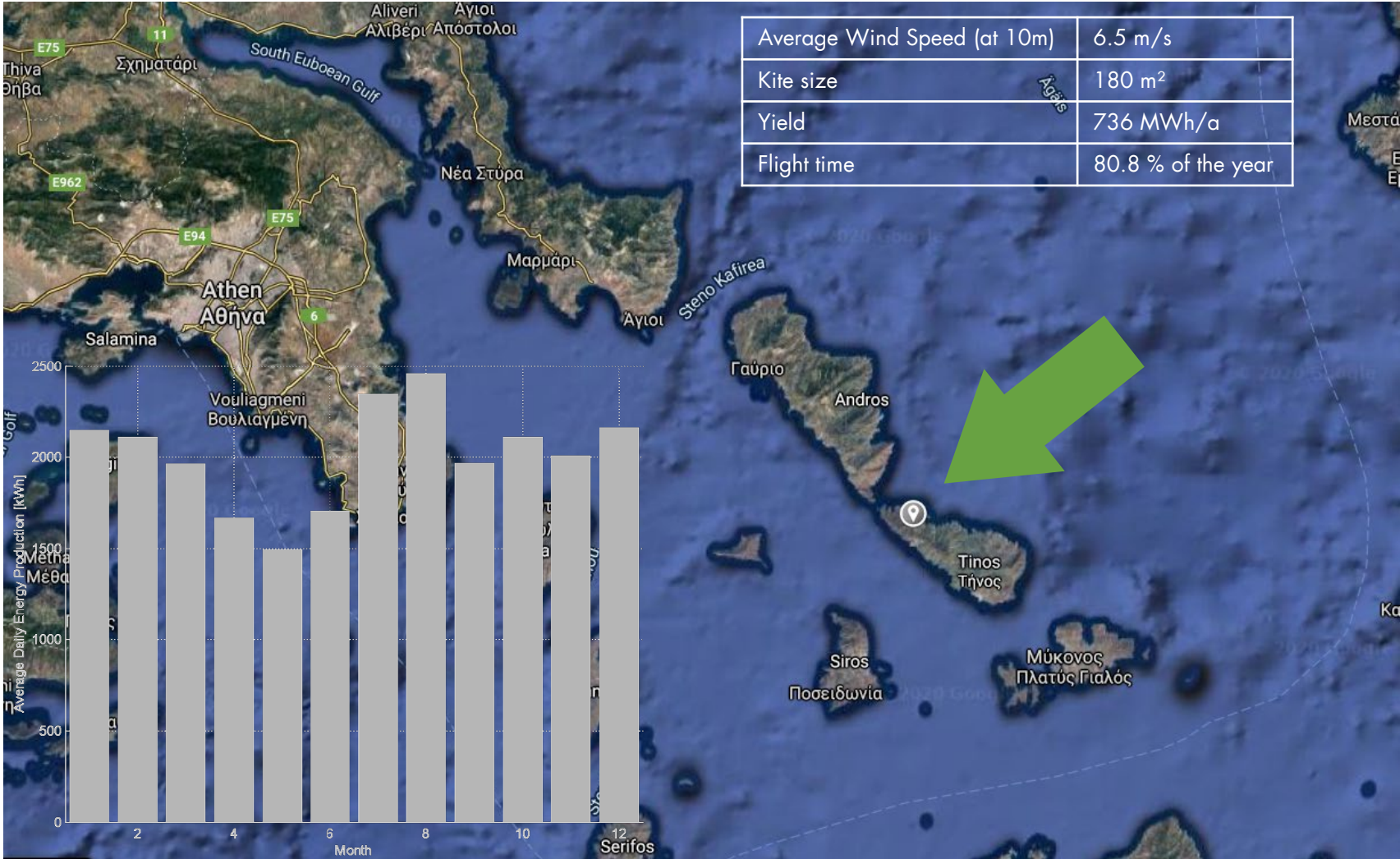


Source: Google Earth

EXAMPLE SITE

TINOS – CYCLADES ISLANDS

Average Wind Speed (at 10m)	6.5 m/s
Kite size	180 m ²
Yield	736 MWh/a
Flight time	80.8 % of the year



HOW DOES YOUR PROJECT LOOK LIKE?



GET IN TOUCH

Stephan Wrage
CEO

SkySails Power GmbH

Stephan.wrage@skysails.de

Tel: 0049 40 70 299 100

Luisenweg 40

20537 Hamburg - Germany

WWW.SKYSAILS-POWER.COM